

PO BOX 12145
Green Bay WI 54307

SUMMIT PUMP, INC

3168 S. Pinetree Road
Oneida, WI 54155

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Reference: Form, Fit, Function and Efficiency of Summit Pump, Inc parts, components and assemblies

Attention: To whom it may concern

At the request of a third party, we have been requested to make a written statement regarding the reliability and certification of Summit Pump, Inc pumps, components, assemblies and parts.

Summit Pump, Inc. is an **OEM** pump manufacturer. In the due course of our business, Summit Pump, Inc. also manufactures parts, assemblies, and complete units that are functionally and 100% dimensionally interchangeable with other pump brands; Goulds™, Durco™/ (Flowserve™), Peerless™, MOYNO™ Viking™ and Gorman Rupp™ pumps, respectively.

From the perspective of **form, fit, function and efficiency**: Summit Pump, Inc. *guarantees* our complete pump units, parts and assemblies to be of “equal to or better quality”, when compared to respective items from the other pump brands mentioned above.

Every one of their parts fits a respective size and model Summit Pump unit and vice versa.

Summit Pump, Inc. guarantees equal to or better quality and performance when using Summit parts, whether in our unit or theirs. The performance criteria are based on (ANSI/ASME) Hydraulic Institute Standards and tolerances. Our written guarantee reads as follows:

Summit Pump Inc. is an OEM Manufacturer; our products are functionally and dimensionally interchangeable with Gould's™, Durco™ MOYNO, Viking™, Gorman Rupp™, and Peerless™ pumps. EVERY ONE OF THEIR PARTS FITS A SUMMIT PUMP and EVERY SUMMIT PUMP PART FITS THEIR RESPECTIVE PUMP. WE GUARANTEE EQUAL TO OR BETTER QUALITY AND PERFORMANCE WHEN USING SUMMIT PARTS, WHETHER IN OUR PUMPS OR THEIRS.

We own and operate a hydraulic performance test facility where we test and certify that our products perform as promised. Our test criteria and allowable tolerances are based on the **Hydraulic Institute Standards (ANSI 14.6)**. This is the criteria that all major pump manufacturers' in North America use as their specification.

We manufacture strictly from our own drawings. Summit Pump, Inc owns and maintains the patterns/molds/tooling for our investment cast parts that are poured under stringent quality guidelines.



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- Summit Pump is a pump OEM.
- We are a privately held financially strong company founded in 1982.
- The company is based in Green Bay, Wisconsin, USA.
- The main facility covers over 120,000 square feet.
- The company's mission is to provide quality pumping products in a timely manner, at a fair market value.
- We stock a large and extensive inventory of pumps and parts at all times. (presently \$XXMM)
- We sell our products worldwide, exclusively through authorized distribution channels.
- The majority of our business is in North America. We are also growing our business throughout Central and South America, Caribbean, Australia, Indonesia, China, Taiwan, Southeast Asia, Malaysia, Pakistan, Philippines, Israel, Turkey, Egypt, Iraq, Europe, South Africa... All of the 6 GCC countries (Gulf Cooperation Council - Saudi Arabia, Kuwait, the United Arab Emirates, Qatar, Bahrain, and Oman).
- Summit Pump has a formal Quality Assurance-Control Program that is based on a hybrid system of SPC, Deming, Kaizen, Continuous Improvement, and acceptable general ISO principles and industry best practices.
- Pump hydraulic performance is documented and subsequently distributed via Engineered Software's™ Pump-Flo™ program, the pump industry's premier source for pump selection, used by all of the top pump manufacturers.
- Summit Pump is a manufacturer member of Pump-Flo™ which powers our selection software Summit *Select*™.
- Please refer to our other documents for specific details pertaining to our QA/QC programs including materials certification, metrology, compliance with government standards and NDT.

We hope that this letter satisfies your query. Should there be added questions or need for more detailed information please do not hesitate to contact me.

Sincerely,
Jim Elsey



General Manager
Summit Pump, Inc



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